

SAWLOG PRICING Effective 12/22/2011 FOB Henniker Yard

Grade (Min. Diameter - # Clear Faces)	16-4	14-4	14-3	12-4	12-3	12-2	10-4	10-2	Pallet 8"	Veneer Logs must be 9' 6" or 10' 6" (10' 6" is the preferred length)	
	4 cf	4 cf	3 cf	4 cf	3 cf	2 cf	4 cf	2 cf		Veneer D 14" 4 cf	Veneer E 16" 4 cf
Species	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf	\$/mbf
Red Oak ¹	650	550	450	450	400	325	325	325	250	900	1,000
Black Oak	550	450	350	350	300	300	300	300	250	-	-
Hard Maple ¹	500	500	400	400	400	250	250	250	150	950	1,100
Ash	450	400	350	350	350	300	300	300	200	-	-
Soft Maple ¹	350	300	250	250	250	150	150	150	100	-	-
White Oak	400	350	150	200	150	150	150	150	100	-	-
Beech ²	150	150	150	150	150	100	100	100	100	-	-
White Birch ³	250	250	200	250	200	200	200	200	70	-	-
Yellow & Black Birch ³	700	650	500	500	500	300	300	300	200	900	1,200
Cherry	700	650	500	500	500	300	300	300	100	-	-
Other Species	100	100	100	100	100	100	100	100	70	-	-

¹Hard & Soft Maple- Maximum of 1/3 heart accepted as grade

²Beech - 24" Maximum diameter, 12" Minimum diameter, 3 clear faces, 1 defect per 4' length. Must have sound heart. Logs with Beech Bark Disease, Seams or Splits ARE NOT accepted.

³White Birch - 10" Minimum tip diameter, 3" white wood, 12-4 and better 10' only

⁴Red Oak Veneer - Centered pith, No peck mineral or bark

⁵Yellow/Black Birch Veneer - Maximum of 1/3 heart accepted

	Lengths	Diameter- Min	Diameter- Max	Trim	Knots	Rot	Sweep	Limbing	\$/mbf
Red Pine	12', 14', 16'	6"	29"	6"	3" Max	NONE	NONE	Cut Flush	CALL FOR PRICING
Spruce	12', 14', 16'	6"	29"	6"	3" Max	NONE	NONE	Cut Flush	CALL FOR PRICING

HHP SCALING SPECIFICATIONS

SCALE IS INTERNATIONAL 1/4" RULE

ALL WOOD SHALL BE FRESH CUT FROM LIVING TREES

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| <ul style="list-style-type: none"> ? All grades must meet minimum length (8' 6") and Maximum length (16' 6") requirements ? All lengths to be cut in multiples of 2' ? Pallet logs must be sound and straight. 8" & 9" logs must have 1 clear face ? Defects with 8" of the log end are not considered a defect in logs 10' or longer | <ul style="list-style-type: none"> ? All grades, other than Pallet, must meet minimum (10") and Maximum (36") diameter requirements ? Trim allowance must be a minimum of 6" ? A single, straight seam is not considered a defect in logs other than Beech and White Birch ? Logs containing iron will be culled |
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Deductions in scale will be made for:

• Rot	• Holes	• Cracks	• Sweep	• Splits	• Spider	? Fiber Pull
• Shake	• Knots	• Crook	• Seams	• Being Mis-bucked	• Insect Damage	

Any sawlog NOT meeting the above specifications will be paid at the current firewood rate ONLY if it meets current pulpwood specifications. All others will be culled
LOG DELIVERIES ARE ACCEPTED 24 HOURS A DAYS 7 DAYS A WEEK FOR SELF-LOADERS

PULP DELIVERIES Effective 12/22/2011 FOB Henniker

Hardwood, Hemlock, Aspen and Pine Pulp
Pulpwood will be purchased only from Certified Timber Harvesters meeting HHP, Inc. Procurement Policy Guidelines.
Our Procurement department must approve all pulp deliveries in advance.

All pulp must meet the following specifications:

- Hemlock, Pine & Hardwood (ALL SPECIES)
- Minimum diameter- 5" Aspen 4"
 - Maximum diameter - 24" Aspen 20"
 - Minimum length- 12"
 - Ring de-barker quality
 - Fresh cut from living trees
 - Aspen - 3" Rim sound wood

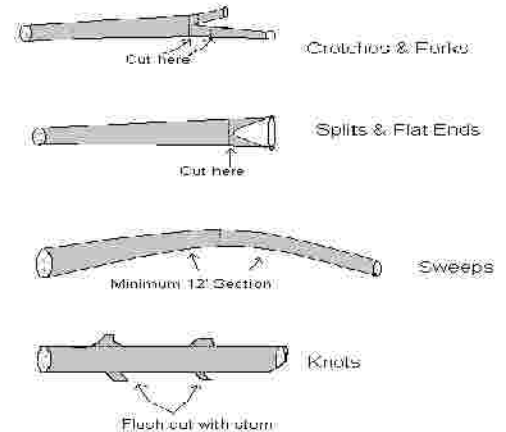
Pulp NOT meeting the above criteria is subject to rejection

Pulp meeting the above criteria will be paid at the rates of:

Hardwood: \$32/Ton	Hemlock: \$34/Ton
Pine: \$25/Ton	Aspen \$34/Ton

For further information please contact:

<p>Donald Winsor Procurement Manager Plymouth, NH (603) 536-4592 Cell: (603) 731-6210</p>	<p>Dale Nadeau Log Buyer Rochester, NH (603) 355-5720 Cell: (603) 731-1034</p>	<p>Office: (603) 428-3298 Fax: (603) 428-3448 Scales: (603) 428-4393 Website: www.hhp-inc.com</p>
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HHP, Inc. Pulpwood Preparation



Pricing is subject to change without prior notice